CIPRIANI & COLOMBO BRING MIAMI BEACH A TASTE OF THE GOOD LIFE

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THE CIPRIANI FAMILY HAS BEEN PROVIDING THE HIGHEST LEVEL OF SERVICE ACROSS THE GLOBE FOR ALMOST A CENTURY. NOW, THANKS TO CIPRIANI OCEAN RESORT AND CLUB RESIDENCES, MIAMI BEACH CAN HAVE A TASTE OF THE GOOD LIFE

BY SONIA TITA PUOPOLO PHOTOGRAPHY BY NAVID

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t was the ideal South Florida day: Sunny skies with a slight breeze keeping the air warm, yet fresh. There was no better way to spend the afternoon than with Ugo Colombo and Giuseppe Cipriani at the site of their latest venture: Cipriani Ocean Resort and Club Residences at 3200 Collins Avenue. The coveted oceanfront land in Miami Beach is rare commodity; the limited supply of beachfront has attracted more than its fair share of the world's top developers. Of these, this team's new project is trumping all others, and bringing old world glamour back to the beach.

The Cipriani Ocean Resort and Club Residences is returning Miami Beach to her glory days, the

days of *La Dolce Vita*, the sweet life. The project is sure to remind us of the glamour years of Hollywood, as it evokes the elegance, style, and sophistication of Sophia Loren, Grace Kelly, and Elizabeth Taylor. The team behind this exclusive resort and club residences is a powerful one. They have each already made their mark, and have name recognition worldwide.

From Venice to Miami, from Tokyo to New York, from London to Hong Kong, from Paris to Dubai, the name Cipriani is synonymous with service, style, and success. In Miami, the name Ugo Colombo is synonymous with luxury construction and completion. In the United States, the Patrinely Group is synonymous with power and product, as they are a national leader in the development of luxury resiers, if not the most important. With his luxury buildings dential and corporate office buildings, with close to \$3 billike the Santa Maria, Bristol Tower, the Grovenor House lion in projects completed throughout the nation. The com-Condominiums, and the new EPIC Residences and Hotel bination of the three successful entities in the new iconic defining the cityscape, Ugo's impressive personal re-Cipriani Ocean Resort and Club Residences will lead to a sume is literally written on Miami's skyline. CMC Group, more sophisticated and service oriented style of living that along with Jeffrey Soffer, also developed the beautiful Miami Beach has been lacking since its days as a global Porto Vita in Aventura, Florida. Ugo Colombo prefers haute spot, days that are once again coming into light. things to be understated and elegant. This visionary is Ugo Colombo, born and raised in Italy, came to Miami a true entrepreneur! He is low key, and loves only what to complete his studies. He is now president and CEO of is most understated, yet at the same time of the highest the multi-million dollar CMC Group, which he founded quality. During the 90's, Ugo, despite being owner of The in 1992. The humble Ugo Colombo never imagined he Collection (a seven-franchise luxury automotive dealerwould become one of the city's most important developship selling Ferraris, Maseratis, Porches and more) and



traveling around the world racing his beloved and favorite Ferraris, drove around Miami in a discreet Volvo, not calling any attention to himself.

Miami-based glass and window manufacturing business that specializes in impact-resistance window systems for residential and commercial high-rise projects. As we talk about this new project, the Cipriani Ocean Resort and Club Residences, he speaks with confidence and grace, yet also with a sense of humility. He asserts, "The project has already received great feedback. This property is one of the last remaining oceanfront properties available to build and restore." In fact, the location is interesting. The site for the Cipriani Ocean Resort is where the famed Saxony stands -it was declared one of twelve Kosher Spots in the Miami Beach area, and is a historical landmark. Therefore the integrity of the structure and the Art Deco style will be maintained in the restoration and, in fact, celebrated.

high standards, and to make my clients happy. I would rather spend the extra dollar to deliver, and go that extra mile. It feels so good when a customer comes to me and Ugo is a practical man. He owns Glasswall, LLC, a says they are happy about a particular detail that I included in a project. I have high standards, and that is why I am happy to be working with my friend Giuseppe, because he has high standards too."

> iuseppe Cipriani, named after his grandfather, (also a successful restrauteur) was born and raised in Venice, Italy. When asked about his inspirations, he responds smiling, "Many things: a great building, a beautiful woman, a piece of warm

bread." That is Giuseppe; he is filled with positive energy, very upbeat and very warm always. His grandfather was owner of the famed Harry's Bar, which opened in 1931 Ugo explains what is most important to him: "Quality, near the Piazza San Marco in Venice. For centuries, Ven-



UGO COLON SITE <mark>O</mark>F CIP I OCEAN RESORT AND CLUE RESIDENCES





ice, Italy's beach shore, has welcomed kings and queens, tycoons, artists, and movie stars. There is an old world service very specific of that time and place. The family-owned restaurant, Harry's Bar, is now a national land-mark in the waterfront town. "[My grandfather's] vision was clear: to do the simplest things perfectly, to design his establishments impeccably, to make fine food and drinks flawlessly, and, above all, to serve his patrons with loyal devotion, down to the last detail."

iuseppe shares the wisdom that was instilled in him as a boy, "Work hard and don't complain too much. Think positive." It is abundantly clear that Giuseppe brings not only his style, but also his knowledge, skill, and superb success in the service sector to the

Cipriani Ocean Resort and Club Residences South Beach. Giuseppe explains, "When I saw the beach, met my partners, and went to dinner in Miami and saw the need for some service, I knew I wanted to be involved in this project!"

Miami is an international hot spot and is becoming more and more cosmopolitan daily. As the Cipriani sales team says, "South beach has it all: 1.7 square miles of perfectly







white sand beach, clear turquoise water, and nearly three hundred sunny days a year."

hen finishing my conversa-Wall Street, a condo-hotel concept in a Beaux Arts buildtion with Giuseppe, I asked ing from 1842 that screams exclusivity and elegance. 55 what he would like to share Wall Street includes a private club that offers every single with Haute Living readers ingredient for enhancing one's way of life. With the philosand he responds humorously, ophy, "Whatever your personal style-own the good life, entertaining, and upbeat and Cipriani style," one should anticipate only the very best. asks, "What makes you think I asked Giuseppe if he had plans to take the Cipriani Club that the readers want to know about me?" Who wouldn't Residences to the Middle East, Far East, and throughout want to learn more about Giuseppe Cipriani? One thing Europe, for now, he very coyly exerts, "It is a secret." For for sure is that Giuseppe's favorite city, New York is where now, he seems to be focused on making the Cipriani Ocean the warm, Italian hospitality has been stretched from Italy, Resort and Club Residences "the new art of living: elegant,

with the Harry Cipriani restaurant, as well as with multiple other successful locales that crawl with business moguls, celebrities, and socialites daily. Cipriani also launched 55 distinguished and dedicated to the perfection of pleasure." As he says, it takes "hard work."

He certainly knows what that means, and has been working hard with all of his projects, which includes the Cipriani Concert Series, which has featured artists like Mary J. Blige, Beyonce, Marc Anthony, Alicia Keys, Sheryl Crow, and others. The concert series began to revitalize the Wall Street area, and benefit the reconstruction of lower Manhattan after September 11, 2001. While some don't give a second thought to the tragic events of that day, for Giuseppe, it has been a project and passion to help revitalize the area. Giuseppe embraces the need to improve service in South Florida. His grandfather's personal motto was, "To serve others as you would want to be served yourself." His vision of luxury and refinement came to touch souls from all over the world. This team has poured their collective effort and hard work to create a property that is sure to transform Miami Beach into a destination for only the most discerning travelers. Furthermore, in an era when the Ritz Carlton's of the world can no longer take pride in their service because most have gone mainstream, the new Cipriani Ocean Resort and Club Residences promises to be the answer for the much hoped for—and longed for—service, style, and sophistication in South Florida. The Cipriani Ocean Resort and Club Residences is for "those seeking the ultimate in everyday life," as their campaign slogan states. The project will entail 209 hotel suites, 66 club residences ranging from one to three bedrooms, to penthouses and townhouses, all in the middle of famed Miami Beach. The property sits on 600 feet of prime oceanfront real estate, claiming 3.3 acres of land.

I am sure we will see Giuseppe continue to touch the souls of people everywhere, as his grandfather did.



Elegance and sophistication are timeless.

www.hauteliving.com 70 When I asked him what is next, as mentioned before, he laughingly responded, whispering, "It is a secret." So for now, those who want to own the best of the best for a price tag between \$1.5 million and \$21 million can! The property will have three swimming pools, a grand ballroom, a signature Cipriani restaurant, as well as a state of the art spa and fitness facility. Each unit will be designer ready, and include top of the line appliances, such as Miele multi-function ovens, coffeemaker and dishwasher, and Subzero refrigerator and wine cooler. The project's estimated delivery is mid 2009.

> -UGO COLOMBO AND GIUSEPPE CIPRIANI

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eronica Cervera, director of marketing from his grandfather, "Never take yourself too seriousand sales for the Cipriani Club Residences, ly and laugh. Be positive." Giuseppe's attitude is the right knows the project is destined for greatone to have. From New York to Miami, Cipriani is revitalness. "The Cipriani Ocean Resort and izing the old, breathing new life into what once were the Club Residences South Beach is going to best and most elegant locations. His ability to pump new be a great success... The Cipriani family positive energy to a project is a gift, and it is a reward has a perfect record for service, luxury, for Miami to have the Cipriani Ocean Resort and Club and quality. [Giuseppe Cipriani's] family knows how to deliv-Residences. Thank you Ugo, Giuseppe, and Len O'Donnell er something that is disappearing in today's world: elegance, of the Patrinely Group, LLC! quality, and service—the old world service that people were As the city struggles to define itself— is it a spring trained to give." Veronica Cervera has worked with Ugo since break hotspot or an international playground for the the inception of the CMC Group, and says, "[Ugo Colombo] is rich and famous?-Cipriani Beach Resort and Club a legacy in Miami and known for quality, luxury, and the best Residences comes in and answers the question: Without product. He is our top local brand for luxury living, and in an a doubt, South Beach is cosmopolitan, sophisticated, international city like Miami, people look for the best." and elegant. It is about time that the city has a residence Giuseppe follows a great piece of advice he inherited that is the same. (1)